Gary L. Cooper (ISB No. 1814) Ron Kerl (ISB No. 1768) COOPER & LARSEN, CHTD. 151 North 3<sup>rd</sup> Avenue, Suite 210 P.O. Box 4229 Pocatello, Idaho 83205-4229 Telephone (208) 235-1145 Facsimile (208) 235-1182 CHEST BED TO SERVE

Counsel for Pocatello Dental Group, P.C.

# UNITED STATES DISTRICT COURT DISTRICT OF IDAHO

POCATELLO DENTAL GROUP, P.C., an Idaho professional corporation,	· )
Plaintiff,	) ) )
vs.	)
INTERDENT SERVICE CORPORATION, a Washington corporation,	) )
Defendant.	) Case No. CV 03-450-E-LMB
INTERDENT SERVICE CORPORATION, a Washington corporation,	) SUPPLEMENTAL ) AFFIDAVIT OF RON KERL ) OPPOSING ISC'S RULE 67
Counterclaimant,	) MOTION
vs.	
POCATELLO DENTAL GROUP, P.C., an Idaho professional corporation; DWIGHT G. ROMRIELL, individually; LARRY R. MISNER, JR., individually; PORTER SUTTON, individually; ERNEST SUTTON, individually; GREGORY ROMRIELL, individually; ERROL ORMOND, individually and ARNOLD GOODLIFFE, individually;	) ) ) ) ) ) ) y;) )
Counterdesendants.	Ć

STATE OF IDAHO )

SS

County of Bannock )

I, Ron Kerl, being first duly sworn upon my oath, depose and say:

- 1) I am one of the attorney's representing Pocatello Dental Group ("Group") in this action. The information stated below is true and is based upon my personal knowledge.
- 2) Attached hereto, marked Exhibit "A", is a true and accurate copy of the Notice of Default dated August 26, 2004 from InterDent Service Corporation ("ISC) to the Group.
- 3) Attached hereto, marked Exhibit "B", is a true and accurate copy of the Group's response to ISC's Notice of Default dated September 8, 2002.
- 4) Attached hereto, marked Exhibit "C", is a true and accurate copy of a letter I received from ISC's counsel, Scott J. Kaplan, dated September 14, 2004.
- 5) Attached hereto, marked Exhibit "D", is a true and accurate copy of a Notice of Termination from ISC to the Group dated October 1, 2004. I did not see the Notice of Termination until Monday, October 4, 2004.

Dated this 28 day of October

Ron Kerl

SUBSCRIBED AND SWORN to before me this 28 day of 0chle-, 2004.

KIM C. PETERSON NOTARY PUBLIC STATE OF IDAHO

(SEAL)

NOTARY PUBLIC for Idaho
Residing at: Pocatello

Commission Expires: \_\_\_\_

11-26-07

### CERTIFICATE OF SERVICE

I HEREBY CERTIFY on the 28 day of Other, 2004, I served a true and correct copy of the foregoing document as follows: [xx] U.S. Mail, postage prepaid Erik F. Stidham [ ] Hand Delivery G. Rey Reinhardt [ ] Overnight Mail STOEL RIVES LLP [ ] Facsimile 101 S. Capitol Blvd., Ste.1900 Boise, ID 83702-5958 [xx] U.S. Mail, postage prepaid Scott J. Kaplan [ ] Hand Delivery STOEL RIVES LLP [ ] Overnight Mail 900 SW Fifth Ave. Stc. 2600 [ ] Facsimile Portland, OR 97204-1268 [xx] U.S. Mail, postage prepaid Lowell N. Hawkes [ ] Hand Delivery 1322 East Center [ ] Overnight Mail Pocatello, ID 83201 [ ] Facsimile [xx] U.S. Mail, postage prepaid Richard A. Hearn [ ] Hand Delivery RACINE, OLSON, NYE, BUDGE [ ] Overnight Mail & BAILEY, CHTD. [ ] Facsimile P.O. Box 1391 Pocatello, ID 83204

Ron Kerl



1101 SE Tech Center Drive • Suite 195 PO Box 872710 • Vancouver, Wa 98687-2710

TEL: 360-449-5600 • FAX: 360-449-5693 • WWW.INTERDENT.COM

August 26, 2004

# BY CERTIFIED MAIL

Dr. Gregory Romriell
President
Pocatello Dental Group
4155 Yellowstone Highway
Pocatello, ID 83202

Re: NOTICE OF DEFAULT—Dental Group Management Agreement Dated October 11, 1996

Dear Dr. Romriell:

Pursuant to Article 6.2(b)(1) and (2) of the Dental Group Management Agreement dated October 11, 1996 ("Agreement"), InterDent Service Corporation ("ISC") hereby provides Pocatello Dental Group ("PDG") notice that PDG is in material breach of the Agreement in a number of respects and has refused to comply with a decisions of the Joint Operations Committee ("JOC"). ISC has given PDG thirty (30) days to cure such defaults.

On July 6, 2004, the JOC voted to require PDG to enforce noncompete agreements with a number of departing dentists. PDG nonetheless has failed and refused to do so. ISC did not terminate the Agreement at that time because of the pendency of Temporary Restraining Order ("TRO") proceedings. Those proceedings concluded with the issuance of a Preliminary Injunction against current or former PDG shareholder Leroy ("Larry") Misner for breach of his Noncompete Agreement. The Court held that the relevant Noncompete Agreements are enforceable on their face. We had hoped that the TRO proceedings and the Court's order would persuade PDG to comply with its legal obligations and the JOC decision. However, we have been disappointed to discover that PDG's default is continuing notwithstanding the Court's order. Consequently pursuant to Article 6.2(b)(2) of the Agreement, PDG has 30 days to cure such default by complying with the JOC's directives. PDG's failure to do so will give ISC the option to terminate the Agreement and recover damages, including its lost profits for the remaining 32 years of the Agreement and other incidental and consequential damages.

Independent of its refusal to comply with the JOC's directives, PDG is in material breach of the Agreement. Pursuant to Article 6.2(b)(1) of the Agreement, PDG's failure to cure the following defaults within 30 days will give ISC the right to terminate the Agreement and recover its lost profits for the remaining 32 years of the Agreement and other incidental and consequential damages.

Dr. Gregory Romriell, President August 26, 2004 Page 2

The material breaches PDG must cure within the next 30 days are the following:

- 1. PDG's failure to enforce noncompete agreements with Drs. Dwight Romriell, Larry Misner (geographical restrictions), Larry Bybee and Corey Snow.
- 2. PDG's failure to take steps to ensure that Drs. Gregory Romriell and Errol Ormond will comply with their noncompete agreements.
- 3. PDG's failure to operate the practice in conformity with the annual budget and in a cost-effective and economically rational manner.
- 4. PDG's interference in ISC's right to hire, terminate and manage its staff pursuant to Articles 3.8(b) and 4.4(b) of the Agreement.
- 5. PDG's use of goods and services provided by ISC under the Agreement for purposes other than the provision of and management of dental services as contemplated by the Management Agreement and the purposes incidental thereto, in violation of Article 5.6 of the Agreement.
- 6. PDG's failure to account for, recover and turn over to ISC revenues received by Drs. Dwight Romriell, Larry Misner, Larry Bybee owed to ISC.

Please note that pursuant to Article 10.3 of the Agreement, ISC's failure to assert herein PDG's other breaches of the Agreement does not constitute a waiver of such breaches. Neither is anything herein intended to be a waiver of the additional tort and bad faith claims asserted by ISC against PDG in ongoing litigation. Please also note that should PDG be determined to be inadequately capitalized or have failed to follow the requisite corporate formalities, any judgment against PDG will be enforceable against its shareholders at the relevant times.

If you intend to cure such defaults, please provide written documentation of the cures within the 30-day period. If you do not intend to cure such defaults, please inform me in writing so that ISC can take appropriate action.

Please also let me know if you have any questions.

Sincerely,

Kevin Webb

Regional Vice-President of Operations

cc:

Mr. Lowell N. Hawkes

Mr. Ron Kerl

# POCATELLO DENTAL GROUP

4155 Yellowstone Ave. Pocatello, ID 83202

September 8, 2002

InterDent Service Corporation Attn: Kevin Webb P.O. Box 872710 Vancouver, WA 98687-2710

Re: Your letter of August 26, 2004 - Notice of Default

Dear Mr. Webb:

Reference is made to your letter of August 26, 2004.

Explain to me how the Joint Operations Committee could have met on July 6 and voted to require Pocatello Dental Group to enforce its agreements with any of its departed dentists? As far as I know, no representative of Pocatello Dental Group participated in the July 6, 2004 meeting, and pursuant to Article 3.5(c)(5) a quorum for conducting business by the JOC requires at least one group and one ISC member. Since there was no Group member participating in the July 6, 2004 JOC meeting, the JOC could not conduct any business, make any binding decisions or "require" the Group to do anything. Since the JOC has not acted within the scope of its authority, its actions are void and not binding upon the Group. Action by ISC, in regard to the items 1. and 2. of your Notice, would be pre-mature.

Regarding Item 3., please provide me with the factual basis for your claim. Your claim is so ambiguous as to make it impossible for the Group to cure such a default (if one exists), or even commence a course of action to cure such a default (if one exists). For example, how has the Group failed "to operate the practice in conformity with the annual budget and in a cost-effective and economically rational manner?" PDG has not been provided with an annual budget for the fiscal year 2004. If one was prepared by the JOC pursuant to Article 3.7(a), it was prepared without the participation of the Group, without a quorum of JOC members, and is not binding upon the Group. Further, the Group members of the JOC did not timely receive from ISC a Preliminary Budget, as required by Article 3.7(b). Without specifying the specific budget issues involved, the Group is unable to confirm and cure, or dispute the alleged default.

Regarding Item 4., you claim that PDG interfered with ISC's right to hire, terminate and manage its staff. Are you referencing the TRO issued against ISC by an Idaho state judge last Fall? Your notice is not specific with respect to the identity of the staff referenced in your notice. If so, let me refer you to Article 4.4(b) of the Management Agreement. It specifically states that

Page 1

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ISC has no authority to terminate non-provider clinical staff without Group's consent. ISC did not request or obtain the consent of the Group before giving termination notices to Dr. Dwight Romriell's staff last Fall. To the extent it attempted to terminate Dr. Dwight Romriell's staff, ISC did so in breach of the management agreement. If you are referring to other actions by PDG, please specify the staff members involved and the action of the Group to which you object. Without specifying the staff involved or the Group's conduct, the Group is unable to confirm and cure, or dispute the alleged default.

Regarding Item 5., you claim that PDG has used goods and services provided by ISC for purposes other than the provisions of and management of the dental services provided by the Group. You do not specify or identify the goods and services which are the subject of your claim. The Group believes that its use of any goods or services provided by ISC was for the furtherance of the Group's obligations to provide ethical and competent dental care to its patients, consistent with Article 3.2, and 3.4(a)(1) of the Management Agreement, subject to the limitations imposed on ISC as recognized in Article 4.1. Please specify the particular goods and services making up your claim of default. If you do not do so, the Group is unable to confirm and cure, or dispute the alleged default.

Regarding Item 6., you claim that PDG has an obligation to account for, recover, and turn over to ISC revenues received by Drs. Dwight Romriell, Larry Misner, and Larry Bybee. You do not identify the "revenues," how they were generated, or the factual basis on which you claim these dentists have somehow received ISC's revenues. Without more substance to your allegation the Group is unable to confirm and cure, or dispute the alleged default.

Further, neither Dr. Dwight Romriell nor Dr. Larry Bybee are in violation of any applicable non-compete contract, therefore I am unable to understand the nature of your claim of breach. These doctors, as far as the Group knows, received their contracted for compensation from the Group for services rendered during the term of their employment contracts with the Group, and since then have not received any revenues belonging to the Group and managed by ISC. Please explain to me the nature and extent of the "ISC" revenues allegedly received by these doctors.

Regarding Dr. Misner, ISC has an independent non-compete contract with Dr. Misner which entitles it to the relief it is now seeking from the Group. ISC has already taken steps to enforce that contract against Dr. Misner. It is not yet clear that ISC will prevail on the non-compete contract it has with Dr. Misner due to ISC's material breach of the Management Agreement, a situation clearly recognized by Judge Boyle in refusing to grant ISC injunctive relief.

In addition, I understand that ISC has not renewed its lease with the Pine Ridge Mall, which lease is scheduled to expire at the end of this month. As far as I know, ISC has not taken any steps to find a replacement location for PDG to conduct its dental practice following the end of that lease, in further violation of the Management Agreement.

Therefore, before PDG can respond to your 30 day notice of default, ISC must provide the Group with the information requested in this letter. Without such information PDG will treat the notice as an ineffective and ambiguous notice of default which is not in compliance with the Management Agreement.

## POCATELLO DENTAL GROUP, P.A.

By Daniel Preside

Greg Romriell, President

pc: Ron Kerl

Scott Kaplan Richard Hearn Lowell Hawkes



September 14, 2004

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### VIA FACSIMILE

Mr. Ron Kerl Cooper & Larsen Second Floor 151 North Third Avenue Pocatello, ID 83205-4229

Re: Pocatello Dental Group, P.C. v. InterDent Service Corporation, etc., U.S. District

Court (Idaho) Case No. CV-03-450-E-LMB

Dear Ron:

InterDent Service Corporation ("ISC") has asked me to respond to Dr. Greg Romriell's September 8, 2004 letter relating to the potential termination of the Management Agreement between Pocatello Dental Group ("PDG") and ISC as a result of PDG's material defaults.

First, with regard to the July 6, 2004 Joint Operations Committee ("JOC") meeting, proper notice was given for the meeting, and the time was blocked out in the schedules of PDG's JOC representatives. Their failure to attend the meeting was therefore a material breach. PDG's prior material breach excuses the JOC quorum requirement and estops PDG from relying upon it. In any event, PDG had a preexisting obligation to enforce dentist noncompete agreements.

With regard to PDG's pretextual requests for additional information, information regarding PDG's breaches has been repeatedly provided informally and in the litigation PDG commenced both in U.S. Bankruptcy Court and in Idaho. PDG's "information requests" can therefore be viewed only as additional evidence of its bad faith.

We trust this answers your questions.

Very truly yours,

Scott J. Kaplan

SJK:dmv Enclosure

cc: Mr. Kevin Webb (via e-mail)

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Washington
Chillointa
Utah
Idaha



222 NORTH SEPULVEDA BLVD. \* SUITE 740 \* EL SEGUNDO, CA 90245-4340 Tel: 310-765-2400 \*FAX: 310-765-2466 \*\*WWW.INTERDENT.COM

October 1, 2004

#### BY HAND

Dr. Gregory Romriell President Pocatello Dental Group 4155 Yellowstone Highway Pocatello, ID 83202

Re: NOTICE OF TERMINATION—Dental Group Management Agreement Dated October 11, 1996

Dear Dr. Romriell:

On August 26, 2004, InterDent Service Corporation ("ISC") pursuant to Article 6.2(b)(1) and (2) of the Dental Group Management Agreement dated October 11, 1996 ("Agreement"), gave Pocatello Dental Group ("PDG") notice that PDG is in material breach of the Agreement in a number of respects. PDG had thirty (30) days to cure such defaults.

Because such defaults have not been cured, pursuant to Article 6.2(b)(1) and (2) the Agreement is hereby terminated. Please refer to Article 6.2(c) of the Agreement regarding PDG's rights and responsibilities. In particular, PDG must return to ISC all of ISC's property. Please contact Bruce Call at (360)600-9999 as soon as possible to arrange for your retrieval of patient files. Your prompt action is necessary to minimize the inconvenience to patients resulting from PDG's breaches of the Agreement.

Please also contact Mr. Call if you have questions.

Sincerely,

Ivar Chhina

Chief Executive Officer

cc:

Mr. Lowell N. Hawkes

Mr. Ron Kerl

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